



Member Forum  
April 25, 2025

# Today's Agenda

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## **DSP Training Platform Update**

- Kelly Mitchell & Jessica Harlan-York, DDRS
- Raja Reddy & Srikant Devaraj, Syra Health

## **Industry Update**

- Katy Stafford-Cunningham, Andrew Alvarez, Brandi Foreman, & Courtney Scott, INARF

## **Association Update**

- Nanette Hagedorn, INARF



# Industry Update

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Katy Stafford-Cunningham, Andrew Alvarez, Brandi Foreman, & Courtney Scott



# Legislative Session Update

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- [SB 2: Medicaid matters](#)
  - Advertising ban for providers removed
- [HB 1474: FSSA matters](#)
- [HB 1689: Human services matters](#)
  - Simplified reporting requirements from FSSA due to high fiscal
- Full bill tracker: [actionTRACK Report](#)

# Budget Bill Update

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- [House Bill 1001](#) fully funds the April Medicaid forecast based on projected revenue increases! Here's how:

	Appropriation	Forecast	Amount Needed from other Cig Tax	% Variance	
SFY 26	\$4,836,500,000	\$4,836,500,000	\$0	0%	
SFY 27	\$4,962,900,000	\$5,210,800,000	\$247,900,000	4.76%	
	Cigarette Tax Projected Revenue	Medicaid Portion			
Cigarette Tax SFY 26	\$405,000,000	59.38%	\$240,489,000		
Cigarette Tax SFY 27	\$405,000,000	59.38%	\$240,489,000		

# Budget Bill Update (more details)

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- **Financial Responsibility and Opportunity Growth (FROG) Fund: \$300M for the biennium**
- **FSSA cost-effectiveness study on HCBS services**
  - **Demographic characteristics and total/per-recipient cost**

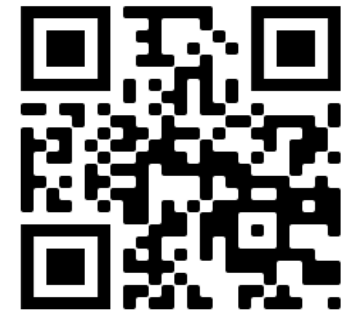
38      In the development of new community residential settings for persons with developmental  
39      disabilities, the division of disability and rehabilitative services must give priority  
40      to the appropriate placement of such persons who are eligible for Medicaid and  
41      currently residing in intermediate care or skilled nursing facilities and, to the extent  
42      permitted by law, such persons who reside with aged parents or guardians or families  
43      in crisis.

# Thank you, PAC Donors! (\$3,305)

Corporate Contributor	President's Circle (\$500+)	Activist (\$301 - \$499)	Advocate (\$151 - \$300)	Supporter (\$76 - \$150)			Contributor (\$26 - \$75)		Friend (\$1 - \$25)
	Debbie Bennett		Melissa Walden	Andrew Alvarez	Matt Harrington	Stan Keepes	Katy Stafford-Cunningham	Barb Young	
	Danielle Tips		Carrie Blackham	Jason McManus	Connie Kurtz		Tara Bradley		
	Neil Samahon		Bitta DeWees						
			Kristy Hayes						
			Colleen Renie						



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# Thank you, PAC Donors!

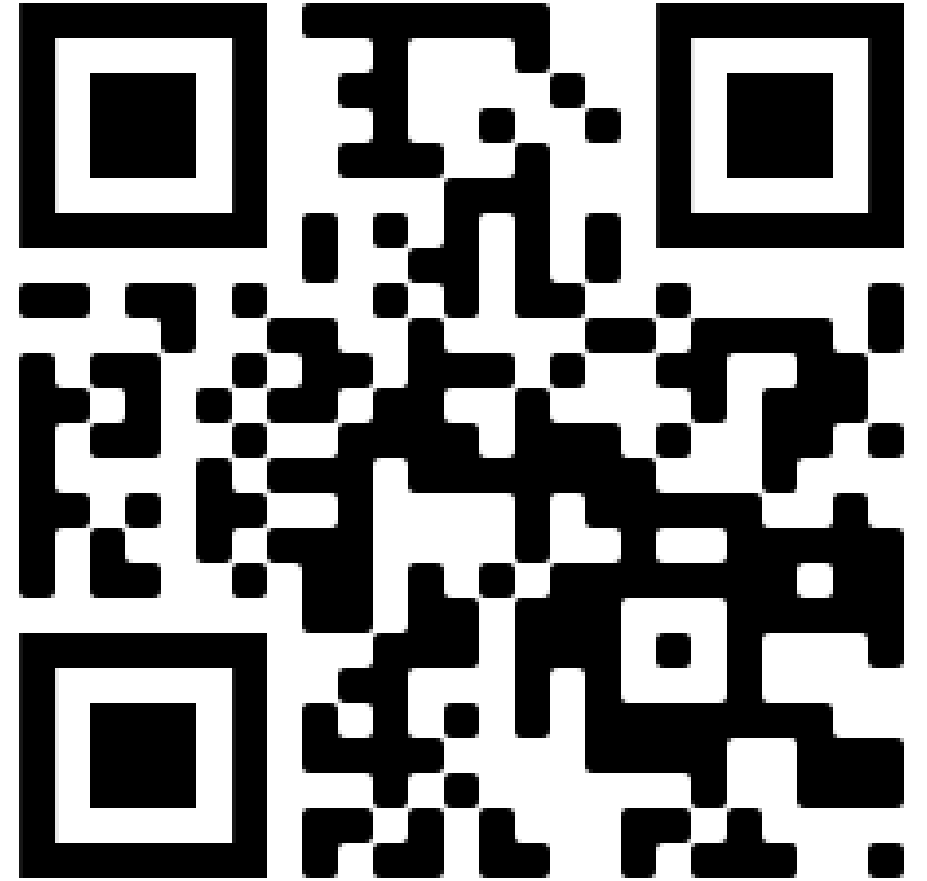
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Your contributions to the INARF PAC are a critical part of INARF's legislative advocacy efforts. They are used to support elected officials who serve as champions of the provider community. Please consider supporting the INARF PAC today.



INARF PAC

For more information and to contribute, scan the QR code or visit: [www.INARF.org/INARF-PAC](http://www.INARF.org/INARF-PAC)



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# LCAR Assessments

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- As of July 1, 2025, FSSA will begin utilizing a statewide vendor to complete nursing facility level of care assessments.
  - Letters will come letting folks know that Maximus will start doing assessments, starting around June.
- Nursing facility level of care requirements have not changed
- This impacts:
  - Health and Wellness Waiver
  - Traumatic Brain Injury Waiver
  - PathWays for Aging Waiver
  - Pre-Admission Screening for nursing facility placement

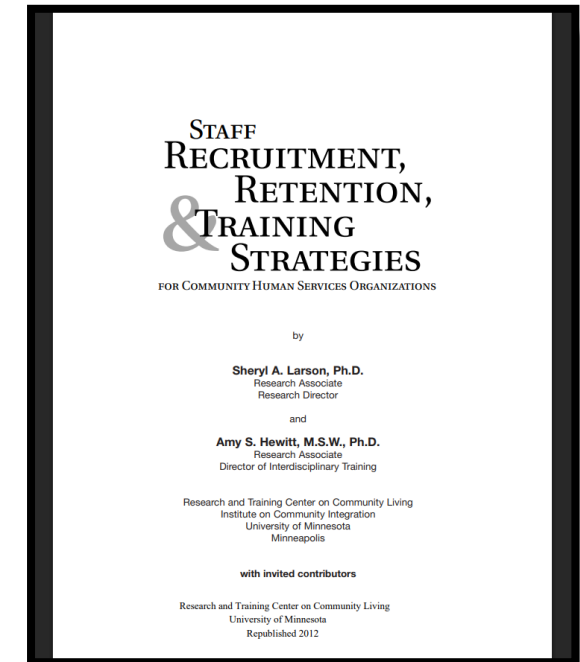
# ICF Billing

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- Reminder: You must have an attending provider number attached to the claim for it to be approved per [IHCP Bulletin 202515](#)
  - You must gain permission from the provider to utilize their NPI number
    - This can be done by maintaining documentation in the individual's file

# Staff Retention

- Information shared via ANCOR discussion thread:
- **Key Insights:**
  - **Turnover between Hire to 6 Months:**
    - 50% left due to inflexible 2-week, in-person training
    - *Intervention:* Created **virtual, abbreviated onboarding**
    - *Result:* Remediated that turnover category within 2 months
  - **Turnover After 1+ Year:**
    - Root cause: **Mismatch between staff & participant**
    - *Intervention:* Improved Recruitment Intake Process
      - Recruiter does a 30-min interview with hiring managers for each position
      - Enhanced screening questions to ensure a match was made
      - **People supported participated in interviews**
    - *Result:* Turnover trend remediated within 3 months
- **Resource used to implement:**
  - [Staff Recruitment, Retention, & Training Strategies for Community Human Services Organizations by Amy Hewitt et al.](#)
    - Free, research-based, and full of actionable interventions





## **Association Update**

Nanette Hagedorn, INARF

# Upcoming Events

## Virtual Opportunities:



**May 9 | 10 – 11:30 AM**

**INARF Nurse Forum**

**May 14 | 10 AM - Noon**

**INARF Cost-Based Group Home Medicaid Reimbursement Series**

*Missy Deeg, Reimbursement Manager, Blue & Co., LLC.*

- ~~Part 1 / April 14 - an Overview of Reimbursement~~
- **Part 2 / May 14** - a Comprehensive Review of the Medicaid Cost Reporting and Rate Calculations
- **Part 3 / June 18** - Reimbursement Strategies and Resources

**May 14 | 9 – 10 AM**

**Konversations with Katy (CEO Only)**

**May 16 | 11:30 AM – 12:30 PM**

**INARF Board of Directors Meeting (No Member Forum)**

## In-Person Opportunities:



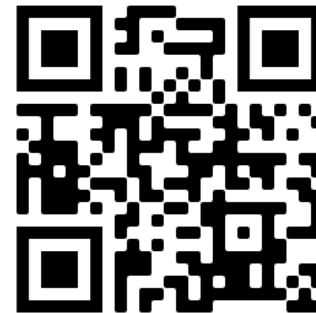
**April 29 | Noon – 2 PM**

**INARF CEO Lunch 'n Learn / First Chance Center (Paoli)**

~ SAVE-the-DATE ~

**June 24 | 9:30 AM – 3:30 PM**

**INARF 2025 Conference for DSPs**



Scan the QR code or go to:

[web.inarf.org/2025-event-calendar](https://web.inarf.org/2025-event-calendar)

# Conference for DSPs

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## Returning and so much more!

2024 Conference for DSP attendee - *“Really enjoyed the speakers and appreciate positivity and praise. Also, THANK YOU so much for the awesome T-shirts, the art is amazing, and the nice cookie at the end!”*

## June 24 | Forum Event Center, Fishers, IN

- ✓ Made possible by our 2025 Conference for DSPs Sponsors:



- ✓ Opening with the Costa N. Miller Award Celebration
- ✓ Featuring the popular DSP Educational Track, including 3 self-development sessions
- ✓ Expanding to include a 2nd Educational Track for Front-Line Supervisors
- ✓ Repeating an “awesome” T-shirt Gift for all Attendees (and a Cookie!)

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# TRAINING LIBRARY

*The INARF Training Library is designed to provide access to recorded content and materials from INARF Stand-Alone Professional Development Trainings delivered in a presentation style format.*

Registered individuals will have access to the Archived Trainings for a period of one year following the event. Additional individuals desiring access to a Library recording(s) may add a new registration.

Additional Library Trainings will be added throughout the year.



## Cost-Based Group Home Medicaid Reimbursement Series

**Training Dates:** April 14, May 14, and June 18

### Details:

The Cost-Based Group Home Medicaid Reimbursement Training will be offered as a three-part webinar series. Part I: an overview of reimbursement, Part II: a comprehensive review of the Medicaid cost report and rate calculations, and Part III: taking the next step. At the end of the series, participants will have knowledge in the following areas: history, due dates, processing timelines, and process expectations, understanding the cost report and the rate calculation, types of reviews conducted, and types of rates, and where to find valuable information, how to optimize reimbursement, and potential changes.

### Speaker:

**Missy Deeg**, is a CPA, CGMA Reimbursement Manager, for INARF Associate Member, Blue & Co., LLC, and is an experienced Medicaid reimbursement accountant.

### Registered Individuals:

[Cost-Based Group Home Medicaid Reimbursement](#) [Recording and Materials](#)

### New Registration:

[Cost-Based Group Home Medicaid Registration](#)  
(with Access to follow within 24 hours)

For questions on any of our listed Library Trainings, please contact [Kim Wasiak](#), INARF Member Services Manager.



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### Speaker:

**Missy Deeg** is a CPA, CGMA Reimbursement Manager, for INARF Associate Member, Blue & Co., LLC, and is an experienced Medicaid reimbursement accountant.

**Part I:** Overview of Reimbursement – *Ideal for those new to their position or who want a refresher*

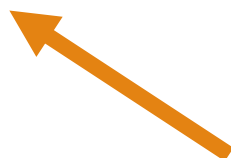
- Brief review of Indiana Administrative Code [IAC] history
- Cost report due dates & rate processing timelines
- What to expect during the process



Audio & Video



PowerPoint (PDF)





# Around the State Travels

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## Recent:

- April 15 / Senior Leadership Orientation: TradeWinds Services, Inc. – Merrillville
- April 22 / Board Retreat Presentation: LOGAN Community Resources – South Bend

## Upcoming:

- April 29 / CEO Lunch 'n Learn @ First Chance Center - Paoli
- April 29 / TA Tour @ Stone Belt Arc, Inc. - Bloomington



# We'd Like to Hear From You!

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# Thank you!

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