



Member Forum

September 27, 2024



Board Chair Report

Welcome

- **Welcome** – Donna Elbrecht, President/CEO, Easterseals Arc of Northeast Indiana & Cardinal Services

Today's Agenda

- **Dual Eligibility** – Susan Spilly, State Special Populations Coordinator
- **Association Update** – Nanette Hagedorn and Katy Stafford-Cunningham, INARF
- **Industry Update** – Courtney Scott and Andrew Alvarez, INARF



Association Update

Nanette Hagedorn & Katy Stafford-Cunningham, INARF



INARF Pre-Conference |

October 8

INARF Annual Conference |

October 9 – 10



See You There!

INARF 50th Anniversary Gala

October 8, 6:30 – 9 PM

Critical Issues Forum

Thursday, December 5
Embassy Suites Noblesville

Hosted jointly by The Arc of Indiana and INARF

Virtual Opportunities:



October 15 | 10 – 11 AM

INARF Nurse Forum

October 25 | (No Member Forum/Virtual Only)

INARF Board of Directors Meeting

November 13 | 9 - 10 AM

Konversations with Katy (CEO Only)

November 14 | Operations: 10 AM – Noon;

Programs: 12:30 – 2:30 PM

Quarterly Professional Interest Section Meetings

November 22 | 10 AM – 12:30 PM (Virtual Only)

INARF Member Forum & Board of Directors Meeting

December 13 | (No Member Forum/Virtual Only)

INARF Board of Directors Meeting

Upcoming Events

In-Person Opportunities:



November 12 – 13 | 9 AM - 4 PM

Person-Centered Individualized Support Plan Facilitator Training / Easterseals Crossroads (Indpls.)

Gwen Chesterfield



For additional information, scan the QR code or go to <https://web.inarf.org>



October Activities

- **October 8 / INARF 2024 Pre-Conference & October 9 – 10 Annual Conference**
 - ✓ 402 Attendees
 - ✓ 45 Exhibitors and 13 Artisans
 - ✓ 30 Educational Sessions
 - ✓ 39 Event Sponsors who have made this event possible!
- **October 8 / INARF Leadership Academy Class of 2025 – Call for Nominations** will Open accepting applicants who demonstrate a commitment to the future of our industry, leadership, and a strong drive to achieve greater levels of responsibility.
- **October 14 / INARF Organizational Membership Renewal Campaign** Begins offering current INARF Organizational Members the opportunity to commit to Membership for 2025.



Previous Process...

- Campaign Announcement (via Email)
 - ✓ 6 Reasons to Renew
 - ✓ Personalized Renewal Agreement
 - Submit Annual Revenue
 - Submit Supporting Commitments
 - Sign, Scan, Save and Return

Membership Renewal Campaign

Revised Process...

- Campaign Announcement (via Email)
 - ✓ 6 Reasons to Renew
 - ~~✓ Personalized Renewal Agreement~~
 - Database Access Link
 - Update Organizational Profile
 - » Address
 - » Services
 - » Counties
 - Submit Annual Revenue
 - Submit Supporting Commitments
 - Save
- ❖ Streamlines the Submission Process
- ❖ Ensures data accuracy annually
- ❖ Automates the Supporting Commitment Process



Member Visits

Recent:

- August 28 – Noble 70 Year Anniversary Wrap-Up Event (Indianapolis)
- September 10 – Member Visits with 26 INARF Member Organizations at the INARF Conference for DSPs



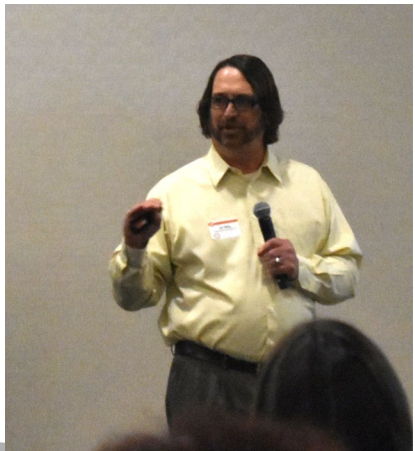
- Cardinal Services, Inc.
- Developmental Services, Inc.
- Dungarvin Indiana, LLC
- Easterseals Arc of Northeast Indiana
- First Chance Center
- Hillcroft Services, Inc.
- Hopewell Center, Inc.
- Jay-Randolph Developmental Services, Inc.
- KCARC
- LEL Home Services, LLC
- LOGAN Community Resources, Inc.
- Marshall-Starke Development Center, Inc.
- Mosaic
- New Hope of Indiana
- New Hope Services, Inc.
- Noble, Inc.
- Opportunity Enterprises
- Putnam County Comprehensive Services
- Southern IN Resource Solutions, Inc.
- Southern Indiana Resource Solutions, Inc.
- Stone Belt Arc, Inc.
- Sycamore Services, Inc.
- The Arc Noble County Foundations
- The Arc of Lagrange County
- ViaQuest Community Solutions
- Village of Merici



Conference for DSPs

2024 DSP Conference – September 10...

- 97 Attendees from 26 INARF Member Organizations
- 4.8 Overall Satisfaction Score
- *“THANK YOU so much for the awesome T-shirts. The art is amazing. ”*
- *“I enjoyed the speakers. I'm not always the best listener but they held my attention. Everything was so well organized and staying on time was great for those of us who drove 3 hours. And the snacks and lunch were great and so appreciated.”*
- *“We had 9 DSPs there yesterday and I have talked with several this morning and they were so pumped up! They just raved about how great the conference was so great job to the INARF team for pulling this conference together!”*



Thank you!!!!





“We Heard You”

Members are our #1 asset, and we strive to LISTEN to suggestions gleaned through casual conversations, email communications, survey feedback ...



Over the last few months we have seen a rise in outreach from Members regarding long delays for budget modification request (LTBRs, STBRs) approvals. BDS is presenting on this topic at the **virtual** INARF Member Forum on November 22. Mark your calendars!!!



New Webinar Series in 2025

INARF

Professional Interest Sections



INARF Strategic Priority: Managed Care

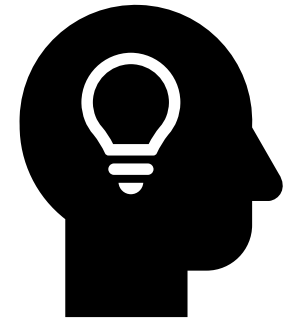
New Webinar Series in 2025

INARF Managed Care & Best Practices Virtual Webinar Series



New Webinar Series in 2025

- Doing Business with the State of Indiana (How to Respond to RFPs)
- Contracting with Health Plans
- Managed Care Best Practices
- Readiness Review from a Provider Perspective
- All things Data – how to collect it, what to collect, how to analyze it, how to use it for change
- Financial analysis related to quality data tracking – what are the costs and investments needed in things like technology, staffing, etc to collect high-quality data



**Between
2021 and
2031**



**The Direct
Care
Workforce
will add
1,000,000
new jobs**



**But the
problem
is**



**9,300,000
jobs will
need to
be filled**





What is a DSP? Campaign

INARF Strategic Priority:

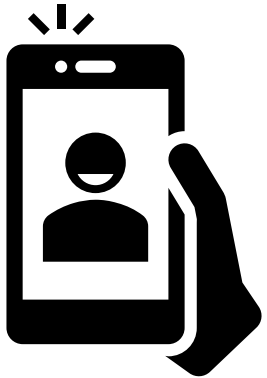
DSP Workforce
Initiatives





What is a DSP? Campaign

We need your help!



- We need VIDEOS!
- We need JOB BOARD LINKS! (send to Katy@inarf.org)
- We need you to share the website (once it is live)!
- We need you to add a link to YOUR website!



Industry Update

Andrew Alvarez & Courtney Scott, INARF



Pre-Voc Mass Readjustment

- A mass adjustment of Pre-voc claims will take place from July 1, 2024
- [BT202481](#) billing instructions



Transportation

- [BT2024140](#)
 - Retroactive for dates of services on or after May 31, 2023, IHCP is reverting transportation modifier descriptions back to CMS previously implemented descriptions for ambulance origin and destination modifiers.



IHCP Provider Revalidation

- Once you are enrolled as an IHCP provider you still must ensure you are keeping up with revalidations and recertifications.
 - Revalidation
 - CMS requires State Medicaid programs to revalidate provider enrollments at regular intervals. Typically, this happens every five years.
 - Purpose- to make sure all information pertaining to the business is up to date
 - If revalidation happens around the same time as recertification, the revalidation may take care of recertification
 - Recertification
 - Required to ensure all licenses, certifications, and insurance information is up to date.
- Provider Revalidation Guide coming soon!
- [Recertification information](#)

Congressman Rudy Yakym Visit (8/30)







Other Recent Legislative Meetings

- Lunch with Rep. Matt Lehman (9/9)
 - Working with the next Governor
- Governmental Affairs Society of Indiana (GASI) Annual Conference (9/17)
 - Public Health and State Budget Panel Discussions had a big focus on Medicaid funding
- Chairman Jeff Thompson Fundraiser (9/19)
 - Goal is to keep funding around the same level across the board



Senator Braun Healthcare Agenda

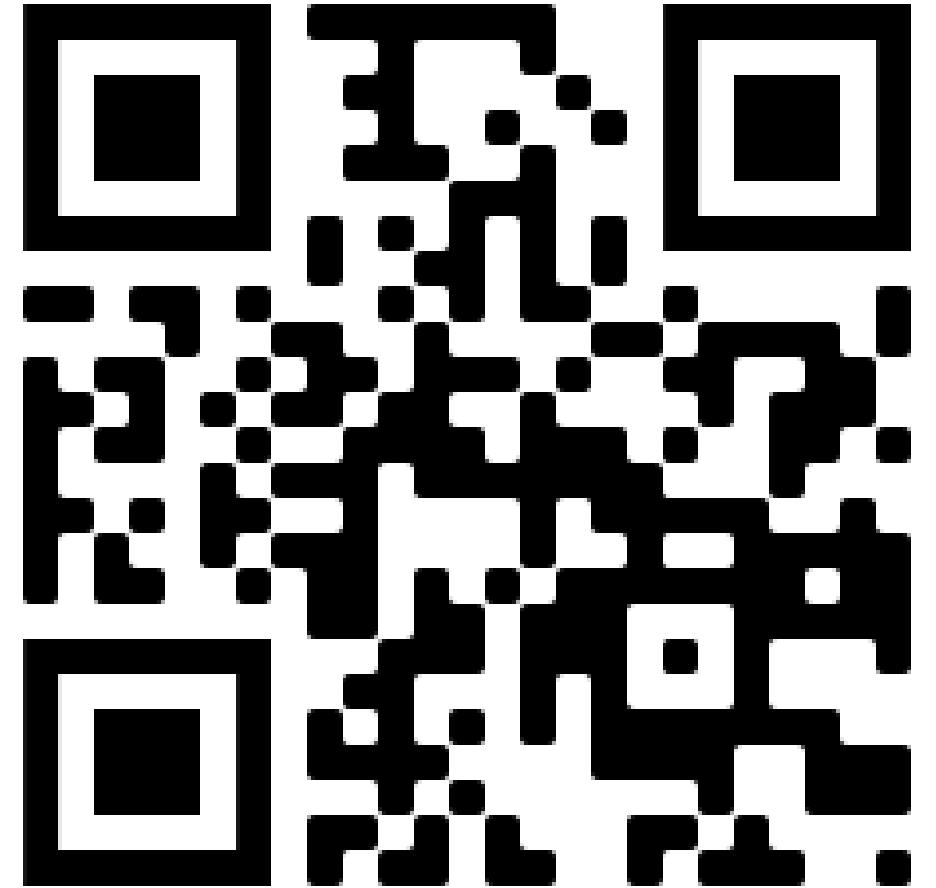
- 6 Priorities: Improve quality, **lower costs**, enhance transparency, expand access, promote wellness, and increase competition
- Areas of interest:
 - "Supporting our healthcare workforce" (pg. 2)
 - Long-Term Care Savings Account and PathWays accountability (pg. 4)
 - Independent audit of Medicaid/fraud prevention (pg. 5)
 - Improve rural access and expand telehealth coverage for Medicaid (pg. 8)
 - Promote wellness to reduce long-term healthcare spending (pg. 9)

Corporate Contributor	President's Circle (\$500+)	Activist (\$301 - \$499)	Advocate (\$151 - \$300)		Supporter (\$76 - \$150)			Contributor (\$26 - \$75)		Friend (\$1 - \$25)
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	Doug Beebe		Kelly Schneider		Chris Kingsley	Melissa Sharp				
	Kelley Troutman		Sam Criss							
			Kathrynne Campbell							



Thank you, PAC Donors! (\$10,714)

Your contributions to the INARF PAC are a critical part of INARF's legislative advocacy efforts. They are used to support elected officials who serve as champions of the provider community. Please consider supporting the INARF PAC today.



INARF PAC

For more information and to contribute,
scan the QR code or visit:
www.INARF.org/INARF-PAC



Thank you!

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