



Networking Hour

Welcome to the Networking Hour
Sponsored this month by:





Member Forum

January 26, 2024



Board Chair Report

Welcome

- *Donna Elbrecht, President/CEO, Easterseals Arc of Northeast Indiana & Cardinal Services*

Today's Agenda

- FSSA Updates
 - *Kim Opsahl, Deputy Secretary, FSSA*
- Association Update
 - *Nanette Hagedorn, INARF*
- Industry Update
 - *Katy Stafford-Cunningham, Andrew Alvarez, and Courtney Scott, INARF*



Upcoming Events

- INARF Leadership Academy - Graduate Summit - February 29 & March 1
- INARF Leadership Academy - Class of 2024 / Part 1 - March 7 & 8
- Member Forum and Board of Directors Meetings:
 - February 23
 - March 22
 - April 26



Registration opens 3 weeks in advance. To register for open events, scan the QR code or go to <https://web.inarf.org/events>



Association Update

Nanette Hagedorn, INARF



Membership Retention

Annual Membership Renewal Campaign Results ...

- ✓ **95% Retention** Overall of 2023 Organizational Members
- ✓ **100% Retention** 1st Year Members Not Part of the Emerging Provider Program
- ✓ **67% Retention** 1st Year Emerging Provider Members

Thank you!



"We (Will) Hear You"

Members are our #1 asset, and we strive to LISTEN to suggestions gleaned through casual conversations, email communications, survey feedback ...

Our efforts this month focus on the **Annual Membership Satisfaction Survey**



- The brief survey is focused on 6 key areas:
 1. Legislation & Advocacy
 2. Technical Assistance
 3. Support During Industry Changes and Challenges
 4. Communications & Resources
 5. Member Engagement
 6. "We Heard You"
- We welcome your feedback as we work to improve our effectiveness as YOUR Association
- The survey remains open through **February 16**



Membership Recruitment

Introducing: Caring Dove Personal Care Services



Located in Indianapolis, Caring Dove Care's vision for offering IDD services is for advocacy and home and community support to live the best quality of life possible. Administrator, Flo Amanchukwu quotes Dr. Seuss "...to the world, you may be one person, but to one person, you may be the world."

Currently they are offering Home and Community Based services, Community & Residential Habilitation, and Structured Family Caregiving in Boone, Delaware, Hamilton, Hancock, Hendricks, Johnson, Marion and Shelby counties.



Members Only Benefit

(Re)Introducing - Leadership Academy: Class of 2024

Stephanie	Anderson	Opportunity Enterprises, Inc.
Gina	Berninger	Sycamore Services, Inc.
Amber	Betts	Corvilla, Inc.
Keisha	Boyce	Stone Belt Arc, Inc.
Hollie	Burres	LEL Home Services, LLC
Tracy	Callahan	ResCare, Inc.
Katie	Dear	The Columbus Organization
Chelsea	Deel	The Village of Merici
Chris	Duncan	Putnam County Comprehensive Srvcs.
Chris	Frey	ADEC, Inc.
Cassandra	Garrett	Putnam County Comprehensive Services
Ashlee	Hahn	LOGAN Community Resources, Inc.
Grace	Jackson	Wabash Center, Inc.

Mary	Janis	ADEC, Inc.
Kate	Keating	The Village of Merici
Melanie	Litke	Stone Belt Arc, Inc.
Josh	Martin	Marshall-Starke Development Center, Inc.
Mikala	Martin	The Arc Southwest Indiana
Joe	Mattingly	Easterseals Crossroads
Julie	McKean	Opportunity Enterprises, Inc.
Maria	Montgomery	Developmental Services, Inc.
Fortune	Ndlovu	Dungarvin Indiana, LLC
Dee	Quaglio	Cardinal Services, Inc.
Gina	Schultz	Easterseals Crossroads
Susan	Smith	Noble, Inc.
Lena	Snapp	ViaQuest Community Solutions
Amy	Watson	Southern IN Resource Solutions, Inc.





Members Only Benefit



The INARF Leadership Academy - Graduate Summit is an event developed by the INARF Leadership Skill-Building Workgroup as a continuation of professional development and provides graduates a space to engage with other graduates to further strengthen the relationships among colleagues.

The Graduate Summit is a day-and-a-half event consisting of a deeper dive into Strategic Thinking, the top subject identified by the Alumni, and designed for and exclusive to INARF Leadership Academy Alumni.



Visits w/ INARF Members

Recent:

- Jan. 16 - CEO Regional Lunch 'n Learn / Carey Services, Inc. (Marion)
 - Carey Services, Inc. (Host)
 - Hillcroft Services, Inc.
 - Hopewell Center, Inc.
 - Jay-Randolph Developmental Services, Inc.
 - Meridian Health Services
 - Pathfinder Services, Inc.
 - Phoenix Community Services, LLC
 - The Arc of Wabash County



Upcoming:

- Feb. 26 - CEO Regional Lunch 'n Learn / ViaQuest Community Solutions (Indianapolis)



Industry Update

Katy Stafford-Cunningham, Andrew Alvarez, & Courtney Scott, INARF



Legislative Session Update

- [HB 1156: Report on Medicaid Behavior Analysis Services](#)
- [HB 1187: Special Service Review Team and Emergency Placement](#)
- [HB 1414: Managed Care Organization Reimbursement](#)
- [SB 148: Workforce Data Collection](#)



- "A managed care organization and a provider may mutually agree in writing to a reimbursement rate for a Medicaid service that is less than a rate set by the office of the secretary for the service."
- Language will likely be coming next week to change this and clarify the intent of the bill.



Legislative Agenda

- Goal is to have more movement in the 2nd half:
 - Hearing in Senate Transportation Committee on IDD transportation issues
 - Work DSP data transparency language into SB 148 on House side
 - Continue to play defense as bills start to change



New Year, New PAC!

Corporate Contributor	President's Circle (\$500+)	Activist (\$301 - \$499)	Advocate (\$151 - \$300)	Supporter (\$76 - \$150)			Contributor (\$26 - \$75)		Friend (\$1 - \$25)





Contribute to the PAC

Your contributions to the INARF PAC are a critical part of INARF's legislative advocacy efforts. They are used to support elected officials who serve as champions of the provider community. Please consider supporting the INARF PAC today.



For more information and to contribute, scan the QR code or visit: www.INARF.org/INARF-PAC





Q&A List Serve Posting

- This is for any question you would like to pose to the membership
- Getting started
 - Email Courtney Scott (courtney@inarf.org) directly





Q&A List Serve Posting

- The process
 - The question is sent out to the Membership
 - Up to 2 weeks for answers to be compiled
 - Compiled answers are sent back out to the membership
- [Access past asked questions here](#)

Hi Courtney! You're currently viewing your personal profile



Member portal home

Edit this profile

Pay open invoices

Relationships

Member Only Resources ▾

Membership Directory

Member Forums

News & Communications

Professional Interest Sections



Indiana Rehabilitation Commission

- RSA Federal Monitoring Visit
 - Strategic Action Plan with 5 priority areas
 - Increase # of participants served, increase % of students receiving pre-ets who enter VR, increase postsecondary enrollment on VR participants, improve vendor capacity, explore opportunities to increase non-federal match
- Order of Selection Update
 - Over 3,700 released from waitlist to date
 - As of January 3rd, 579 remain on waitlist, all priority category 3



Member Feedback on Implementation

- INARF has been reaching out to a group of providers on a monthly basis, checking in on rate reimbursement
- Keeping track of responses and following-up with DDRS as necessary
- January Update
 - Reimbursement is going as planned!!!



Rate Increase Update

- Based on check-ins, things are going fairly smoothly with the rate increase implementation
- Money was supposed to start flowing this week for the readjusted claims
 - Gainwell has a limit of 500,000 claims per week that can be mass readjusted



Rate Increase Update

- We have heard about issues with people losing services and have received the following guidance from DDRS:
 - For people who are at risk of losing services due to the rate increase and the impact to their budget, providers should work with that person to get their Team together and review their current PCISP and evaluate their goals as they relate to their services and supports. In the event the Team determines more services and supports are needed, the Case Manager should file an LTBR to address those additional needs.
- INARF submitted our public comment yesterday on the waiver amendments. If you submitted comments as well, please forward those to Courtney@inarf.org.



HB 1001 – Path to Implementation

Milliman Rate
Study
October 2022

Milliman Rate
Recommendations
February 2023

Funding
appropriated in HB
1001
April 2023

State Releases new
rates
May 31

FSSA will
automatically
reprocess claims
to reimburse at
the new rate

CMS
approves
FSW and
CIHW
Amendments

Begin billing
at new rates
July 1

FSW & CIHW
Amendments
Submitted to
CMS
June 30

**YOU
ARE
HERE**



Medicaid Eligibility Redetermination Issues

With the return to our normal operation for Medicaid, individuals are required to go through the Medicaid redetermination process and are now subject to the eligibility rules that were in place prior to the PHE. From a DFR perspective, generally, what we have seen fall into two scenarios:

- Individuals turned 18 during the Public Health Emergency and did not have a disability determination from the Social Security Administration (SSA). Once an individual turns 18 they must apply for Social Security Disability through the SSA; failure to apply will result in the Medicaid disability being discontinued. During the PHE we were not able to require this process be completed. Now individuals must apply for disability with the SSA. If the application to SSA is denied, then the denial must be appealed with SSA for DFR to keep the Medicaid open.



Medicaid Eligibility Redetermination Issues

- Individuals' claims for SSA disability are being denied or terminated and they are not appealing the denial or termination with SSA. Failure to appeal the denial will result in the Medicaid being closed or the individual being placed on a category that is not compatible with the waiver (i.e., HIP)
- We allow 65 days for individuals to appeal the SSA denial.
- If the individual is unable to independently address their concerns regarding their Medicaid Eligibility; the Family, Provider, or the Case Manager assisting the individual must be designated as an Authorized Representative for Medicaid.
- **Providers should continue doing monthly eligibility checks**



INARF Upcoming Events: CQL Webinars

- DSP Workforce Issues – March 12, 11 AM (EST)
 - INARF DSP Workforce Strategic Priority
- Data & Decision-Making – April 9, 11 AM (EST)
 - INARF Data Collection Strategic Priority
- Introduction to the Basic Assurances[®] - May 14, 11 AM (EST)
 - INARF Managed Care Strategic Priority



CMS ARP State Spending Summary

American Rescue Plan Section 9817 State Spending Plan Summary



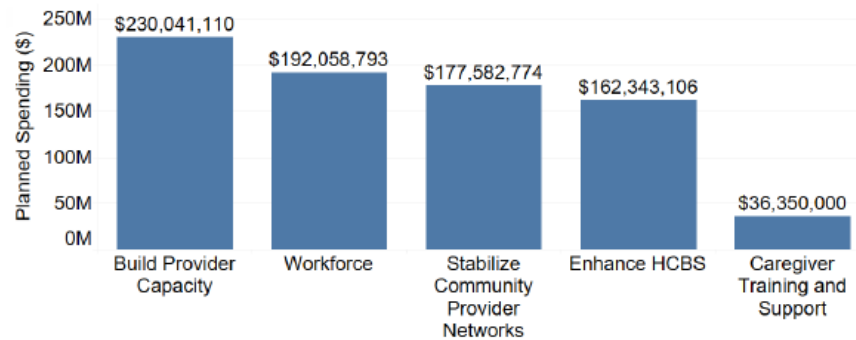
\$798.4M
total planned
\$177.3M
total reported
spending



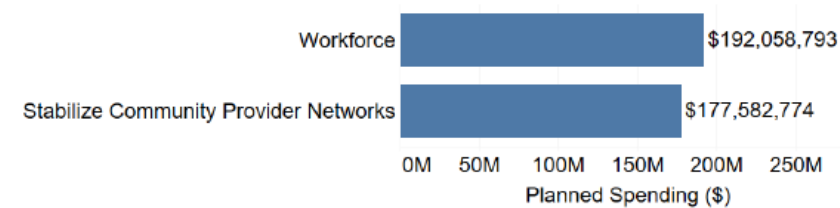
5
activities
planned

Indiana

All Activities by Planned Spending



Workforce Recruitment and Retainment Activities
By Planned Spending



Activity Highlights

Recruitment and Retention of Workforce: Enhance the direct service workforce through a comprehensive direct service workforce strategy that involves best practice research and engagement with subject matter experts and stakeholders. Includes an investment grant opportunity for providers that must be directed to their direct service workers to improve recruitment and retention. Explores structural strategies to ensure sustainability of investments.

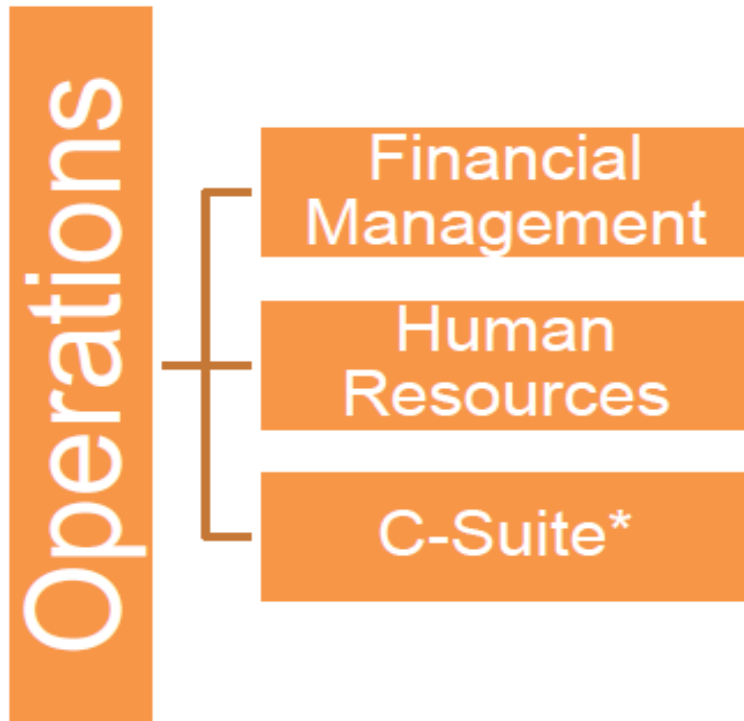
Integrate HCBS Data Systems to Improve Quality and Reduce Inequities: Improve home and community-based services (HCBS) data systems through system upgrades, updated data management resources, expanded data partners, and enhanced development capacity, and through engagement with national peers to streamline real-time information sharing. Establishment of a comprehensive and integrated HCBS data environment will improve understanding of differences in health outcomes and increase efficiency, which is pivotal from a quality and equity perspective.



New INARF Professional Interest Section Format

Both Sections Held the Same Day

10 AM – 12 PM



12:30 PM – 2:30 PM



*At times it may be appropriate to limit this breakout to INARF Member CEOs only. If that is the case, that information will be included in the event registration information.



INARF Combined Professional Interest Section Meeting

February 15 (Virtual Only)

Operations 10 AM – 12 PM

- U.S. Dept. of Labor Wage & Hour Division Overview
 - Breakout Sessions
 - CEO-Only
 - Financial Management
 - Human Resources

Programs 12:30 PM - 2:30 PM

- Topic TBA
 - Breakout Sessions
 - Child & Family Services
 - Community Supports
 - Employment Supports



Welcome New INARF Staff!

Kate Craig

INARF Communications Specialist

Kcraig@inarf.org



Member Forum Survey

Please Take our 2-Minute Survey!





Thank you!

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