



INARF Business & Industry Section / Certified Ability Indiana Organizations Meeting

July 8, 2021

10 AM - Noon

- Welcome
- Sponsorship Recognition
- Association Current Initiatives
 - Conference Activities
- Private Partnerships
- Industry Update: The Crisis with Employment
- Salesforce Capability Inventory Updates
- Upcoming Events & Announcements



Thank You to Our Sponsors!

Alicia M. Boyd, CPA
Professional Corporation



INARF 2021 ANNUAL CONFERENCE

- ✓ Mar. 16 Exhibitor/Artisan/Sponsor Opportunities Open
- ✓ May 3 Annual Awards - Call for Nominations Open
- ✓ June 7 Attendee Registration Opens **Early Bird registration thru Aug. 31.*
- ☐ Oct. 5 Pre-Conference Leadership Symposium
- ☐ Oct. 6-7 Annual Conference

Learn more at www.inarf.org/2021_annual_conference

A graphic with a silhouette of a person standing on a mountain peak with arms raised in triumph against a sunset sky. In the foreground, a white rounded rectangle contains the text "Resilience Reset" followed by a right-pointing arrow.

Resilience Reset →



Private Partnerships

*Corey Heritage, Vice President Business
Development, SourceAmerica*

*Valerie Andreoli, Private Sector Sales
Representative, NYSID*

Joe Messina, Director of Sales, NYSID



Advancing Diversity, Equity & Inclusion Initiatives



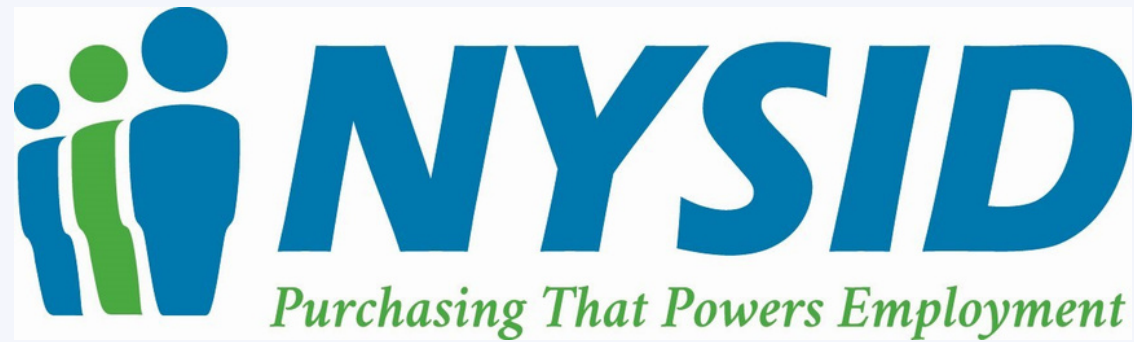
FOSTERING CORPORATE SOCIAL RESPONSIBILITY
THROUGH SUPPLIER DIVERSITY



- Private membership organization
- Sell products and services to NYS agencies and private sector clients to increase employment for individuals with disabilities
- Appointed facilitator of the legislatively mandated Preferred Source Program

MISSION STATEMENT

Advancing employment
and other opportunities for
individuals with disabilities.



WORKFORCE DIVERSITY

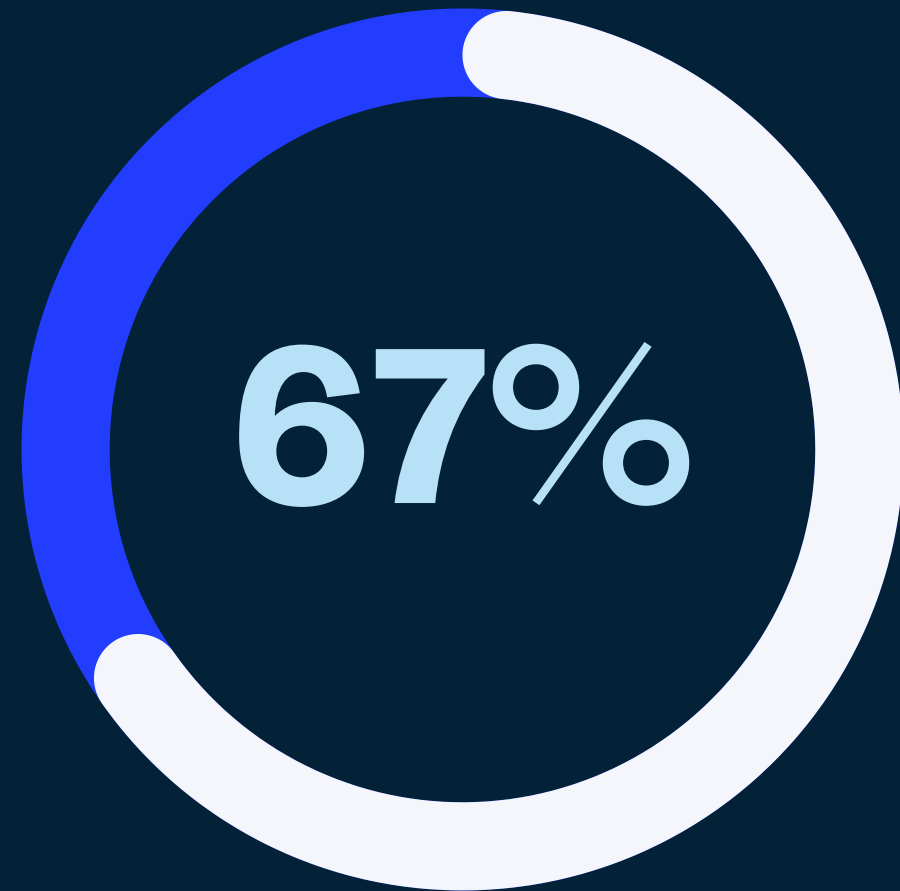
Disabilities:

- Intellectual
 - Mental Health
 - Autism
 - Physical
 - Substance Abuse Recovery
 - Re-Entry Programs
-

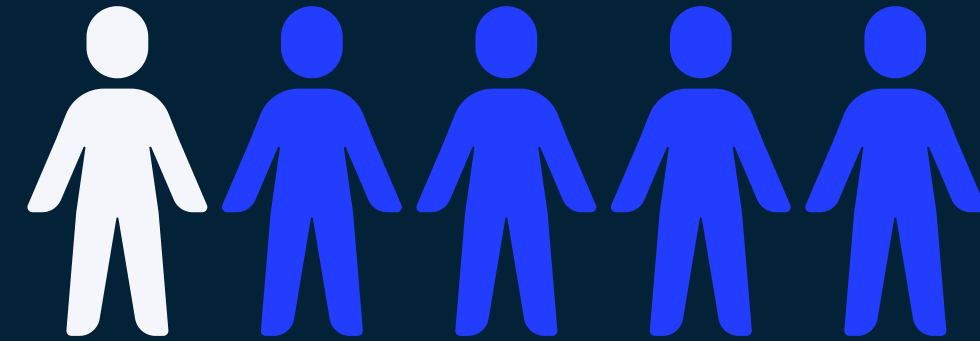
Diversity:

- Minorities
 - Women
 - LGBTQ
 - Veterans
-

Why It Matters



Unemployment
Rate



2.5 Million Individuals
Live with a Disability
in NYS

Number growing
(Autism & Opioid epidemic)

NYSID Works with Member Agencies & Corporate Partners





NYSID COMMODITIES

NYSID offers a variety of
commodities for
purchase online at:

[SHOP.NYSID.ORG](https://shop.nysid.org)

- PPE Supplies: Purell, Custom Logo Masks, Face Shields, 3-Ply ASTM Level 1, 4-Ply ASTM Level 3, 3-Ply ASTM Level 2 Disposable Surgical Masks, 3-Ply ASTM Level 3 Child Size Disposable Mask
- Custom Apparel & Branded Promo Merchandise
- Janitorial, Office Products and more

Options: Made in the USA

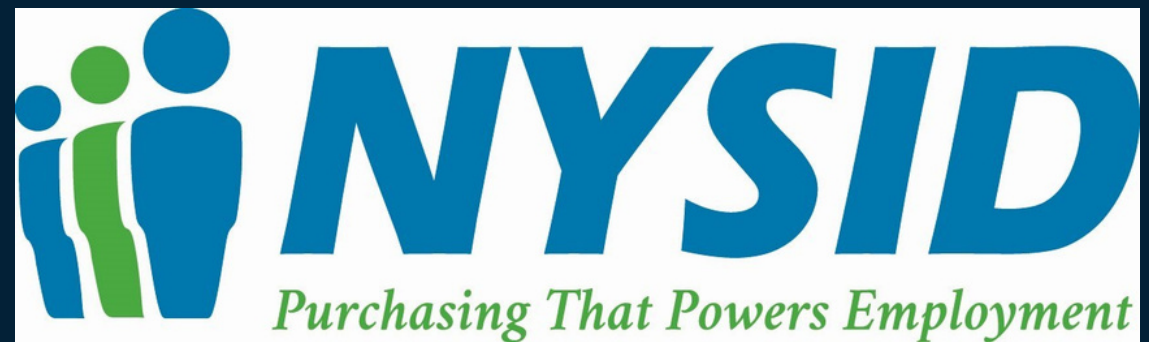


NYSID SERVICES

- Mail Fulfillment Services
- Janitorial
- Commercial Laundry Services
- Furniture Refurbishment
- Electronics Recycling
- Data Imaging
- Secure Document Destruction (NAID Certified-AAA)
- Commercial Window Cleaning
- Temporary Staffing

List of additional NYSID services:

[NYSID.ORG/SERVICES](https://www.nysid.org/services)



Driving Social Change





SUPPLIERS



Key
Performance
Indicator

NYSID Annual Impact Report

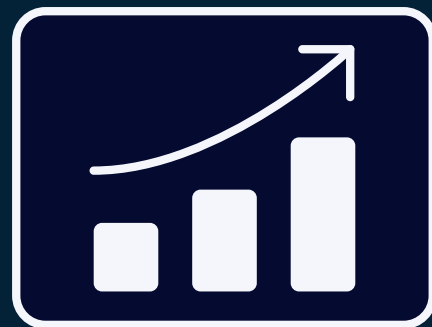
Annual Diverse Spend

- Jobs Created
- Hours Worked
- Wages Earned
- Average Hourly Wage

A report on how your organization impacts employment of individuals with disabilities.

Annual Spend & Multiplier Effect

NYSID Annual Impact Report



DIRECT IMPACT

Employment



INDIRECT IMPACT

Indirect Employment: Business-to-business transactions, suppliers (vendors), support professionals.



INDUCED IMPACT

Increased tax revenues and reduced public assistance.

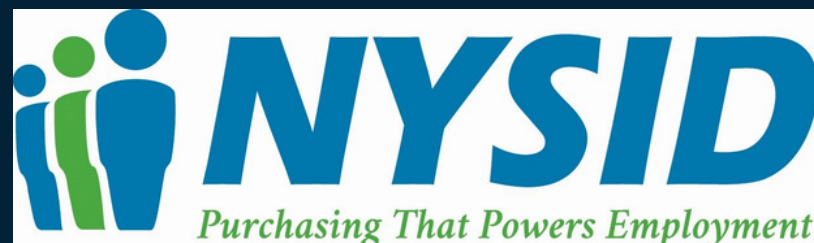
Let us help you diversify your supply chain.

Make an Impact!

Contact Us:

Joe Messina
Vice President - Sales
jmessina@nysid.org

Valerie Andreoli
Private Sector Sales Representative
vandreoli@nysid.org





Industry Update: The Crisis with Employment

Eric Geswein, RBR Alliance, Inc.

Jeff Uhey, Child Adult Resource Services, Inc.



Salesforce Capability Inventory Updates

Asher Weaver, Account Executive, Ability Indiana

Contribute to the PAC



INARF PAC

Your contributions to the INARF PAC are a critical part of INARF's legislative advocacy efforts. They are used to support elected officials who serve as champions of the provider community. Please consider supporting the INARF PAC today.

For more information and to contribute, visit: www.INARF.org/INARF-PAC

Professional Interest Section Meetings:

- August 3 - Community Supports (10 AM-Noon) / Employment Supports (12:30-2:30 PM)

**Note: INARF has changed the dates of the 3rd & 4th quarter Community Supports / Employment Supports meetings out of professional courtesy to The Arc of Indiana and our members who hold dual membership.*

- Aug. 12 - Financial Management (10 AM-Noon) / Human Resources (12:30-2:30 PM)
- Aug. 19 - Child and Family Services (10 AM-Noon)

Upcoming Member Forum and Board of Directors meetings:

- July 23, 2021 - Member Forum / Board of Directors Meeting
- August 27, 2021 - Member Forum / Board of Directors Meeting

Registration for each meeting is available 3 weeks in advance.

Recordings and materials will be available on the [INARF Member Portal](#) within 2-3 business days following each meeting.



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Alicia M. Boyd, CPA
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Thank you!

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