



# Member Forum

November 17, 2023

## Welcome

- *Donna Elbrecht, President/CEO, Easterseals Arc of Northeast Indiana & Cardinal Services*

## Today's Agenda

- 2024 Legislative Session Overview
  - *Grant Waggoner, KWK Management Group, LLC*
  - *Andrew Alvarez, INARF*
- Association Update
  - *Katy Stafford-Cunningham, INARF*
- Industry Update
  - *Katy Stafford-Cunningham, Andrew Alvarez, Brian Carnes, and Courtney Scott, INARF*

### Co-Hosted Industry Event:

- **December 7** - at the Embassy Suites in Noblesville, INARF and The Arc of Indiana will co-host the **Annual Critical Issues Forum** - a day of learning, information exchange, and an advocacy update from 10 AM - 3 PM.

### Upcoming Member Forum and Board of Directors Meeting:

- **December 15** - Member Forum / Board of Directors Meeting



Registration opens 3 weeks in advance. To register for open events, scan the QR code or go to <https://web.inarf.org/events>



# 2024 Legislative Session Preview

Andrew Alvarez, INARF

Grant Waggoner, KWK Management Group LLC

- **November 21 / Organization Day:** The opening of the General Assembly ahead of the 2024 legislative session. A day of meetings, speeches, and agenda previews.
- **December 7 / Critical Issues Forum:** Join INARF and the Arc at the Embassy Suites in Noblesville to learn more about our legislative agendas, Managed Care, and to hear from state legislators.
- **Week of January 8 / Anticipated first day of session:** Session must begin either on or before this date. Committees will begin meeting, bills will continue to be filed, and the IGA website ([iga.in.gov](http://iga.in.gov)) will be publicly streaming all meetings. We will know the exact beginning of session after November 21.
- **March 14 / Session must end on or before this date:** Business will likely conclude before this date, potentially around March 7.

- What are the major issues for 2024??
  - That's the million \$ question
- Contested Republican primary race for Governor
- Legislative races for House & Senate
  - Can't raise money during session

- Senator Cyndi Carrasco (Southern Marion County and parts of Greenwood)
- Senator Greg Goode (Terre Haute, Brazil)
- Representative Lori Goss-Reaves (Marion, Gas City, Upland)
- Senator Randy Maxwell (Scottsburg, Madison, Lawrenceburg, Southeast corner of IN)
- Representative Alex Zimmerman (Versailles, North Vernon, Madison)
- Melton seat (Gary, Hobart, Merrillville)

- INARF has been successful at the legislature in recent years
  - Local relationships are foundational
- Legislature has undergone significant turnover in recent years
  - Expect that to continue after 2024 elections
- Retirements, members not seeking re-election
- EDUCATE in 2024 to be successful in 2025 and beyond

# 2023 INARF PAC Contributors – Thank you!

Corporate Contributor	President's Circle (\$500+)	Activist (\$301 - \$499)	Advocate (\$151 - \$300)	Supporter (\$76 - \$150)			Contributor (\$26 - \$75)		Friend (\$1 - \$25)
BrightSpring Legacy Fund	Doug Beebe	Jennifer David	Carrie Blackham	Connie Kurtz	Jeff Patton	Crystal Ashley	Tara Bradley	Brent Kelley	Kelsey Miller
ResCare	Debbie Bennett		Ari Campbell	Christiaan Campbell	Ken Rose	David Ross	Brian Drogich	Wade Wingler	Nikki Priestly
	Brianne Boles		Sam Criss	Kay Craig	Katy Stafford-Cunningham		Shelly Everett	Michelle Smith	Jimmy Ryan
	Patrick Cockrum		Yolanda Kincaid	Bitta DeWees	Barb Young		Matt Harrington	Keith Digman	
	Steve Cook		Kelly Schneider	Stan Keepes	Jim Allbaugh		Jodi Neighbors	Ronald Galaviz	
	Neil Samahon		Melissa Walden	Debra Lambright	Colleen Rhoades		Kathie Parks		
	Allison Wharry		Jim Wiltz	Jason McManus	David Dreith		Jim Sinclair		
			Donna Elbrecht	Jason Meyer	Andrew Alvarez		Kacie Ensign		
			Lloyd Jones	Chris Nabors	Melissa Sharp		Jacqueline Pulling		
			Richard Adams	Kristy Hayes	Courtney Heiser		Amanda Musser		



**CHALLENGE:** Raise \$250 per organization with personal contributions from staff. Organizations who rose to the **challenge:**

- ✓ Benchmark Human Services
- ✓ Developmental Services, Inc.
- ✓ Hillcroft Services, Inc.
- ✓ New Hope of Indiana
- ✓ Opportunity Enterprises, Inc.
- ✓ Sycamore Services, Inc.
- ✓ The Arc Southwest Indiana
- ✓ Easterseals Arc of Northeast Indiana
- ✓ Janus Developmental Services, Inc.
- ✓ Tangram, Inc.
- ✓ Wabash Center, Inc.
- ✓ Outward Bound Support Services, LLC
- ✓ INARF
- ✓ ResCare
- ✓ BrightSpring



For more information and to contribute, scan the QR code or visit: [www.INARF.org/INARF-PAC](http://www.INARF.org/INARF-PAC)

Your contributions to the INARF PAC are a critical part of INARF's legislative advocacy efforts. They are used to support elected officials who serve as champions of the provider community. Please consider supporting the INARF PAC today.



For more information and to contribute, scan the QR code or visit: [www.INARF.org/INARF-PAC](http://www.INARF.org/INARF-PAC)





# Association Updates

Katy Stafford-Cunningham, INARF



### Recent:

- Southern IN Resource Solutions, Inc.
- New Hope of Indiana
- Corvilla, Inc.
- LOGAN Community Resources, Inc.
- Marshall-Starke Development Center, Inc.
- Opportunity Enterprises, Inc.
- Respite Care Services
- The Arc Noble County Foundations

## Annual Membership Renewal Campaign Results ...

### The Process –

- ✓ October 10 – Renewal Campaign Launch
- ✓ November 3 or 10 – Renewal Agreements Due
- ✓ **November 17 –**
  - ✓ **73% Retention to-date**
  - Drawing for an INARF Annual Conference Package for all timely renewal commitments. The package includes 1-Full Annual Conference Registration and 1-Overnight Hotel Reservation at the Embassy Suites by Hilton Noblesville.

Thank you!

## Leadership Academy: Class of 2024

- October 3 - Curriculum Unveiling at the Pre-Conference
- October 4 - Call for Applications
- November 1 - Applications Due
  - Twenty-seven (27) applications were received
  - Two (2) of the organizations are 1<sup>st</sup>-time applicants
  - Fifty-five percent (55%) of the INARF Membership has utilized the INARF Leadership Academy as a development tool for their leaders
- December 5 – Applicant Review and Selection
- January 3 – Class Unveiling



Members are our #1 asset, and we strive to LISTEN to suggestions gleaned through casual conversations, email communications, survey feedback ...



Our efforts this month focus on: **EVV**

- ✓ Stakeholder meetings began in 2017
- ✓ Good faith effort exemption
- ✓ GPS exception removal
- ✓ Alternative Vendor Meetings
- ✓ Various Webinars
- ✓ Presentations from Michael Cook and Gainwell at Member Forums and PIS meetings
- ✓ Recoupment notifications and updates
- ✓ Countdowns and reminders
- ✓ Delay...Delay...Delay

- INARF Board Retreat was held October 27
- The Board discussed many issues including the current state of the industry in regards to
  - Federal issues
  - State issues
  - Industry environment
  - Other State Associations
- Prior to the Retreat, Board Members submitted a SWOT analysis of INARF

- Impacting and influencing managed care design, specifically researching a provider lead shared savings entity
- Increase focus on Member DSW workforce issues
- Establish a data collection focus initiative
- Legislative lobbying, engagement, education and advocacy
- Establish a comprehensive INARF long range plan including long-term financial sustainability
- Waiver redesign



## Industry Updates

Katy Stafford-Cunningham, Andrew Alvarez,  
Brian Carnes, Courtney Scott, INARF

- November 15 the State will begin a complete go live of the entire EVV system with recoupments included
- Go live will run from November 15 – December 15
- December 16 the State temporarily turns off edits for EVV Claim denials – allowing providers to identify errors in agency EVV processes
- The State will assess any issues and correct problems
- Full go live will be permanent beginning April 2024

## Administrative Exemptions

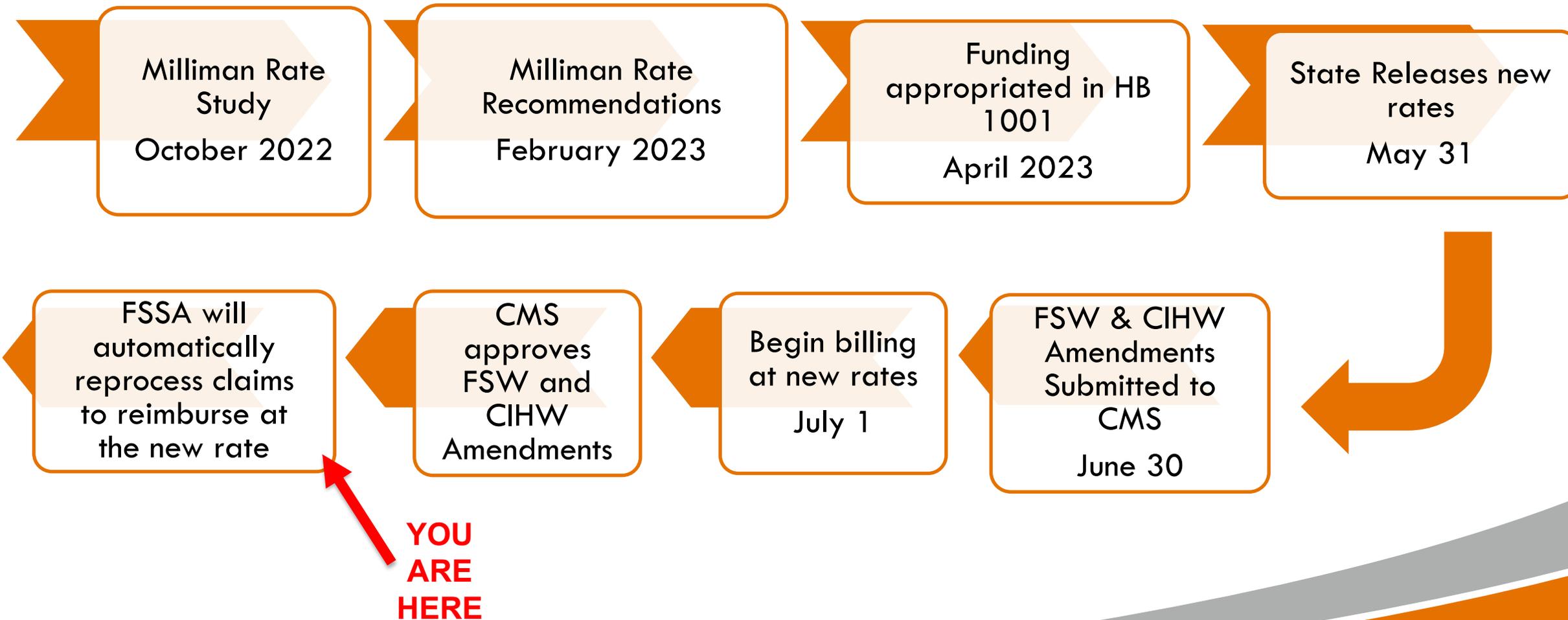
To qualify for the administrative employee exemption, all of the following tests must be met:

The employee must be compensated on a salary or fee basis (as defined in the regulations) at a rate not less than \$684\* per week;

The employee's primary duty must be the performance of office or non-manual work directly related to the management or general business operations of the employer or the employer's customers; and

The employee's primary duty includes the exercise of discretion and independent judgment with respect to matters of significance.

# HB 1001 – Path to Implementation



- The State is proposing changes to several existing Home and Community Based Waivers, as well as the creation of a new HCBS waiver.
- The new waiver, PathWays for Aging, will be submitted to implement a new Long-Term Services and Supports waiver in July of 2024.
- Waiver public comment period is November 8 – December 14, 2023
- To review the new PathWays Waiver, [please click here.](#)
- To review the H&W, TBI, CIH and FS Waivers, [please click here.](#)

- **Inflationary increase language:** Additional language was added to this waiver application identifying the statutory inflationary increase of up to 2% annually between the years in which a rate review is required.
- **Prevocational Services/Career Exploration:**
  - Extensive modifications to remove facility based prevocational services and add services for career exploration
  - Facility-based prevocational services are ending, but Career Exploration and Planning is being added as a new service effective July 1, 2024.
  - This service is offered to members age 18-24 for a duration of six months and will replace Prevocational services for these members.
  - Utilization of other services, such as Day Habilitation and Residential Habilitation have also been increased due to projected need to additional programming as an alternative for some of the prevocational hours that will not be replaced by the new career exploration service.

- **Residential Habilitation and Supports:** The service of residential habilitation and supports is being removed for participants receiving the service of Structured family caregiving services.
- **Behavioral Support Services:**
  - Additional language was added throughout the definition regarding employment support and a focus on preparing individuals for competitive integrated employment.
  - This language is in line with the employment priority that DDRS has identified and expressed through much of their recent grant, policy and funding activity.
  - Language expressing the importance of supporting an individual in their employment location and training for families and others who are part of the IST was added throughout.
- **HCBS Setting Rule:**
  - FSSA attested that all settings are compliant with the HCBS Settings Rule.
  - This waiver application explains the processes that DDRS has gone through to become compliant with the settings rule, the continued oversight process to ensure ongoing compliance, as well as the individual, guardian and family member processes to file complaints if necessary

- **Career exploration:**

- Career exploration replaced Pre-vocational services, defined as a targeted service designed to help an individual make an informed choice about whether they wish to pursue competitive integrated employment (CIE) including self-employment, obtain information to dissuade myths around or hesitation about CIE, and to identify the career path they would like to pursue either independently or with other available supports.

- **Home modification assessment:**

- The service will be used to objectively determine the specifications for a home modification that is safe, appropriate and feasible in order to ensure accurate bids and workmanship. "Home modification" has also replaced the name "Enviornmental Modification"

- **Behavioral Support Services:**
  - Behavioral supports should be individually designed to offer choice while creating social opportunities to generate integration, collaboration, and inclusion in the community.
  - Behavior supports services encourage individuals to live their best life while exploring their community with social experiences that include work and employment opportunities.
  - Behavior support services emphasize learning hands-on in the community and collectively assist individuals with employment experiences.
  - Behavior support services offer improved training and expectations around competitive integrated employment designed for positive outcomes that will promote healthy and fulfilling everyday living.
- **Participant Assistance and Care (PAC):**
  - As authorized under the CARES Act, PAC services may be provided in an acute care hospital in certain instances such as, if it identified in an individual's PCISP.
- **Prevocational Services:**
  - The State has developed and added Career Exploration employment service to the Family Supports waiver to provide an alternative option to participants age 18-24 who will be precluded from using facility-based prevocational services

- The Indiana Health Coverage Programs (IHCP) has identified an issue with fee-for-service (FFS) claims that have been denied in error for the following:
  - Waiver claims processed from noon on Monday, Oct. 23, 2023, through midnight Monday, Oct. 23, 2023, may have been denied in error with explanation of benefits (EOB) code 4021 – Procedure code is not covered for the dates of service for the program billed. Please verify and resubmit.
  - Medical services processed from midnight on Tuesday, Oct. 24, 2023, through 3:30 p.m. on Wednesday, Oct. 25, 2023, may have been denied in error with EOB code 4801 – Procedure code not covered for benefit plan.
- The claim-processing system has been updated, and claims will be mass adjusted or reprocessed beginning immediately.
- Providers should see adjusted/reprocessed claims on remittance advices (RAs) with internal control numbers (ICNs)/Claim IDs that begin with 80 (reprocessed denied claims) or beginning with 52 (mass replacements non-check related).
- If you have questions about this publication, please contact Customer Assistance at 800-457-4584.

## Indiana Comprehensive Statewide Needs Assessment (CSNA)

- CSNA Goals
  - The importance of evaluating individuals with disabilities, particularly identifying individuals with disabilities who:
    - Have the most significant disabilities, including their need for supported employment services
    - Who are minorities and others who have been unserved or underserved
    - Are served through other components of the statewide workforce development system
    - Are youth with disabilities, and students with disabilities
  - The need to establish, develop, or improve Community Resource Providers is evaluated

- Timeline
  - Phase 1: Research- September-November 2023
  - Phase 2: Implementation- November 2023-April 2024
  - Phase 3: Complete Reporting- April 2024-December 2024
- Phase 2:
  - Conduct initial outreach: Reach out to professionals and understand their view as "boots on the ground"
  - Conduct Surveys: Refine and reconcile professional views with served population needs, and view of non-professional stakeholders
  - Conduct Focus Group and Interviews: Dig deeper into the results and gather individual experiences

- 1,454 VR participants exited with employment outcomes during the last performance year, with an average wage of \$15.10/hour.
- VR has released over 3,500 individuals from the order of selection waitlist and now has two open service categories with one category closed.
- In July 2023, VR implemented provider performance and incentive payments to promote increased wages, work hours, and employer offered health benefits for VR participants achieving employment.
- VR is required to set aside 15% of its federal allotment for Pre-ETS and has exceeded this requirement for the last two completed federal fiscal years.

Please Take our 2-Question Survey!





Thank you!

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