



# **Member Forum**

December 16, 2022

## Welcome

- *John Barth, President & CEO, INARF*

## Today's Agenda

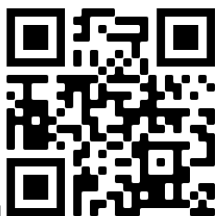
- Innovation in the Industry: Panel Discussion
  - *Danielle Tips, President & CEO, Pathfinder Services, Inc.*
  - *Jeff Patton, President & CEO, The Arc of Wabash County*
  - *Don Wierenga, CEO, Corvilla, Inc.*
- Association Update:
  - *Nanette Hagedorn, INARF*
- Industry Updates:
  - *John Barth, Katy Stafford-Cunningham, Brian Carnes, Courtney Scott, INARF*

### Professional Interest Section Meetings / Professional Development:

- January 19 - Professional Interest Section Meeting: Community Supports / Employment Supports
- February 9 - Professional Interest Section Meeting: Financial Management / Human Resources
- February 15 - Professional Interest Section Meeting: Child & Family Services

### Upcoming Member Forum and Board of Directors Meetings:

- January 27 - Member Forum and Board of Directors Meeting
- February 24 - Member Forum and Board of Directors Meeting



Registration opens 3 weeks in advance. To register for open events, scan the QR code or go to <https://web.inarf.org/events>

- Congratulations to retiring ADEC CEO and outgoing INARF Board Member Donna Belusar for being honored by Indiana Governor Eric Holcomb with the Sagamore of the Wabash Award.
- The award, to be received on Tuesday, is the highest honor which the Governor of Indiana can bestow.
- Donna earned this award through dedication, hard work, and advocacy for Hoosiers with intellectual and developmental disabilities.







## **Innovation in the Industry: Panel Discussion**

Danielle Tips, President & CEO, Pathfinder Services, Inc.

Jeff Patton, President & CEO, The Arc of Wabash County

Don Wierenga, CEO, Corvilla, Inc.

# *Pathfinder Services*



find **your** path



# Who We Are

## Our Vision

A community in which all people are valued and accepted and have control over their own destinies.

## Our Mission

To strengthen communities by enabling people with disabilities or economic challenges to achieve autonomy, inclusion, and stability.

## Established 1966

We support people through education, training, community integration, housing, homeownership programs, and employment services. Our goal is for everyone we serve to feel a state of well-being grounded in a philosophy of self-reliance and integration into the communities in which they choose to live.



# Service Impact Area

- Amramp
- HomeOwnership Center
- Disability Services
- Early Childhood Education
- Financial Opportunity Center
- Huntington Arts &
- Entrepreneurial Center

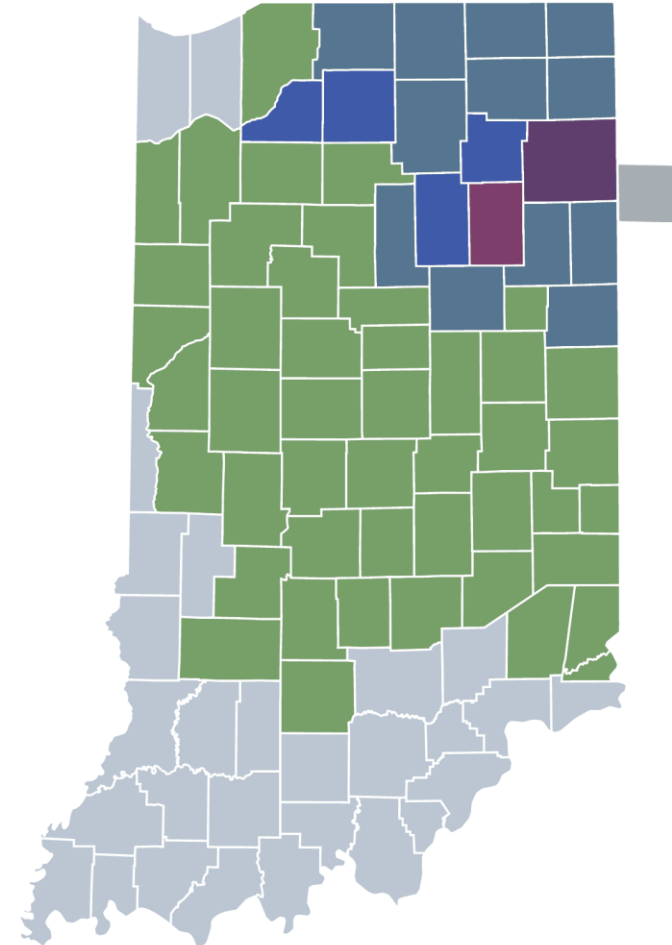
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- HomeOwnership Center

- Amramp

- HomeOwnership Center  
Van Wert, OH
- Commercial Operations  
Huntington, Allen, Whitley





# Creative Abilities





# Four Art Studios

Pathfinder Services Art Studios in Huntington, Plymouth, and Wabash provide spaces within each community for teens and adults with developmental disabilities to use their creative skills.

Creative Abilities Art Studio helps discover and expand individual talents, interests, employment options, and community involvement for the individuals served by Pathfinder Community Supports. The studio creates an environment where staff can foster creativity, where community members can be involved, and where individuals with developmental disabilities are celebrated for who they are and for their limitless potential.







# Program Goals

**"A creative life is an amplified life. It's a bigger life, a happier life, an expanded life, and a lot more interesting life" - Elizabeth Gilbert**

## Key points of impact

- Creative skill development
- Entrepreneurship and financial stability
- Empowerment
- Integration







Artists are offered guided person-centered activities to facilitate life skills through community and center-based activities. Person-centered planning is defined as information specific to each individual served as provided by them and the stakeholders in their life who know them best.

The studios are set up for artists to paint, sculpt, sew, draw, and craft jewelry. Activities are planned for each artist based on their abilities and interests.







Artists can sell their works at studio locations or at community events throughout the year. Proceeds go back to the artists and to Creative Abilities to sustain the program.









# *Creative Abilities*

## ART STUDIOS



# Huntington Arts & Entrepreneurial Center





# The Building



# Capital Campaign

## Huntington Thrives







# Next Level Of Community Facing Programming

**Enriching Lives! Inclusive Community.**

## Art Center Features

- Gallery, Lounge and Event Space
- Commercial Kitchen
- Ceramic Workshop Space & Kiln Area
- Artist Studio space and Apartments
- Shared Conference Room
- Storefront



# Floor Plan

First Floor



Second Floor



# Arts Programming

The primary focus of the Huntington Arts & Entrepreneurial Center is fee-based workshops. Integrated arts education for beginner, intermediate, and advanced artists is offered to children, youth, and adults. Programming is integrated for people of all abilities.

## Culinary Arts



## Event Rentals



## Creative Workshops



## Art Exhibits



# Culinary Arts

Instruction in culinary arts featuring a variety of worldly cuisines, health-conscious cooking, fundamental skills, and contemporary practices carried out in a commercial kitchen setting. Small business kitchen services are offered.







# Event Rentals

- The Artist-in-Residence utilizes the gallery for projects and installations.
- Private events are rented to the public for special occasions.



# Creative Workshops

Facilitating community workshops for all. Project-based directions, including drawing, painting, ceramics, sculpture, digital photography, and culinary arts, are accessible. Fine art and craft lessons are conducted by contracted instructors who are experienced in their field.





# Art Exhibits

Exhibitions of solo, collaborative, and community works of art are displayed for public viewing. As a community gallery, the works presented range from amateur to professional, representing local and regional talent.



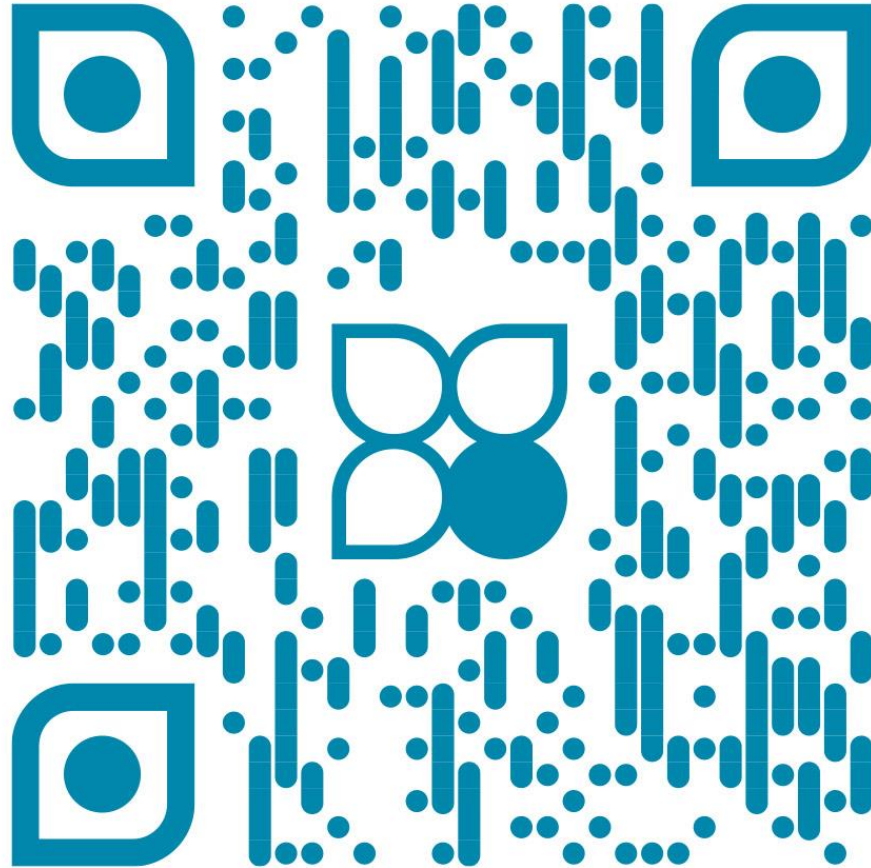
# Why does it matter?

- Inclusive space for community
- Entrepreneurial opportunities
- Local cultural impact
- Making art accessible in the community





# Want to know more?



for more  
information  
visit  
[artsincluded.org/events](https://artsincluded.org/events)



# CORVILLA FURNISHINGS



# CORVILLA FURNISHINGS





# CORVILLA FURNISHINGS





# CORVILLA FURNISHINGS







# CORVILLA FURNISHINGS





# CORVILLA FURNISHINGS





# CORVILLA FURNISHINGS



# GREAT FURNITURE AND AMAZING PEOPLE

Partnering with Amish  
woodworkers to provide  
heirloom quality furniture and  
employment for people with  
disabilities.



## DINING





# Association Updates

Nanette Hagedorn, INARF

## Annual Membership Renewal Campaign Results ...

### The Process –

✓ October 17 – Renewal Campaign Launch

✓ November 4 – Renewal Agreements Due

✓ **December 16 –**

✓ **96% Retention**

- Drawing for an INARF Annual Conference Package for all timely renewal commitments. The package includes 1-Full Annual Conference Registration (\$289 value), and 1-Overnight Hotel Reservation at the Embassy Suites by Hilton Noblesville (\$161+).

Thank you!

## New Members in 2022 ...

1. Plans to Prosper, LLC / West Lafayette, IN
2. Achieve Community Services, Inc. / Indianapolis, IN
3. St. Elizabeth Catholic Charities / New Albany, IN
4. Touch of Hope Home Services, LLC / Indianapolis, IN
5. Life Adult Day Academy / Fort Wayne, IN





## Leadership Academy: Class of 2023

- ☑ October 4 & 5 - Curriculum Unveiling at the Pre & Annual Conference
- ☑ October 10 - Call for Applications
- ☑ October 28 - Applications Due
  - Twenty-six (26) member organizations submitted one or more applications
  - Seven (7) of the organizations are 1<sup>st</sup>-time applicants
  - Following the Class of 2023 Graduation - 115 Academy Alumni; 46 INARF Member Organizations
- ☐ January 11 – Class Unveiling






## **Industry Updates**

John Barth, Katy Stafford-Cunningham, Brian Carnes,  
Courtney Scott, INARF



- INARF and the Arc of Indiana held the annual 'Critical Issues Forum' on 12/1.
- Over 100 attendees, heard informative presentations from leaders in journalism, state government, and a member of the General Assembly.



- INARF has advocated for FSSA to establish an on-going rate review process to ensure predictability in rate reviews.
  - During INARF's 2022 Q1 meeting with Dr. Rusyniak he outlined his plan to begin a rate review process.
  - FSSA launched a process to review DDRS HCBS rates on October 3, 2022.
  - The effort is being spearheaded by Milliman's Indiana office.
- 
- Decorative wavy lines at the bottom of the slide, consisting of a grey wave above an orange wave.



- The expectation is that the process will be complete by the Medicaid forecast in mid-December.
- The outcome of the rate review will drive decisions about the FSSA Medicaid budget submission to the General Assembly
- FSSA has established a workgroup to advise them on the DDRS HCBS rates review that includes multiple INARF members and Bradley Associates.
- INARF is putting together a comparison worksheet to help analyze rate changes once they are released.
- During the Medicaid Forecast presentation on 12/15, it was stated that the HCBS results will be released in early Jan and will be in the Gov's budget

## INARF 2023 Salary & Compensation Report

- Members designated as the Human Resources contact for the INARF Membership Directory list serve and/or CEO can access.
- Log into the: [INARF Member Portal](#)
- Only CEOs will be able to view CEO Salary & Compensation Report
- Thank you for your participation!
- Please contact [Barb Young](#) or [Mindy Duddy](#) with any questions.



## Timeline:

- November 17, 2022: FSSA Releases information
- December 1, 2022: FSSA held a webinar to respond to questions
- December 4, 2022: Q&A document is updated
- December 22, 2022: To receive funding, interested and eligible providers must submit an attestation form
- Details and submission link can be [found here](#).

## Indiana Direct Service Workforce Grants: Key Points Summary

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- The [attestation form](#) must be submitted by December 22, 2022
- Direct Supervisors are eligible as DSW
- Contractors are eligible as DSW
- 95% of grant funding must go to DSW
- Grantee must develop a plan for the funding and post it to the provider's public-facing website.
- Grantee must respond to a final grant impact survey
- Grantee must obligate money received from each round before they can be eligible for the next round
- After March 23, 2023, providers must be fully in compliance with the HCBS Settings Rule
- Providers must complete an attestation for each Medicaid Provider Number
- Grant funds may not be used for retroactive costs



- Full EVV implementation was pushed back until the middle of 2023.
- Starting January 1, 2023, OMPP will implement limited recoupment efforts for EVV non-compliance, and soft edits will remain in place during this time.
- Details regarding how many failed EVV claims per month will be recouped are not yet available, but we were told that at least one failed EVV claim from each provider per month will be recouped.
- OMPP stated this will serve as a slower way to introduce EVV penalties than the original January 1, 2023, go-live date.

- The federal PHE was most recently renewed through January 11, 2023, and a 60-day notice was not given, so we expect that it will be extended again.
- The next 60-day notification deadline would be February 11, 2023 for an April PHE end date.
- If the PHE ends in April, the first possible disenrollments could begin in May.
- During the Medicaid Forecast presentation on 12/15 the Medicaid Director stated she expects the PHE to end in April.

## First Steps Rate Increase

Service Type	7/1/19 Rate	1/1/23 Offsite Direct Care Treatment Rate	% increase
Physical Therapy - All PT treatment codes	\$24.30	\$35.00	44%
Physical Therapy Assistant - All PT treatment codes	\$16.86	\$25.75	53%
Occupational Therapy - All OT treatment codes	\$24.30	\$33.13	36%
Occupational Therapy Assistant - All OT treatment codes	\$16.24	\$26.63	64%
Speech Therapy - All Speech treatment codes	\$20.25	\$29.38	45%
Developmental Therapy (DT, DT-C, DT-BLV, DT-DHH) - 97129, 97130	\$16.70	\$21.38	28%
Nutrition Therapy - all nutrition treatment codes	\$22.00	\$23.00	5%
Social Work	\$17.00	\$23.90	41%
Family Counseling and Training on Child Development - T1027	\$16.00	\$21.38	34%
IFSP Team Meeting - T1023	\$15.86	\$18.00	13%



## HCBS Spend Plan Advocacy Outcomes

INARF Request/Recommendation	Outcome	Timeframe
Funding to increase ICF DSP wages	\$40M DSP Wage Parity	October 2021
HCBS Funding to address DSP staffing crisis	\$176M HCBS Stabilization Grants (Phase 1)	January 2022
Develop a pool of transition grants to support current 14c facilities who choose to phase out operations	\$21M Innovation Pilot Projects	April 2022

# HCBS Spend Plan Advocacy Outcomes

INARF Request/Recommendation	Outcome	Timeframe
Increase VR rates	VR hourly employment services rates increased 19% Employment Services Milestone 1 rate increased 15% Employment Services Milestone 4 rate increased 54%	April 2022
Second Round of Stabilization Funding	\$130M HCBS Workforce Grants	November 2022

## **INARF Top Priority**

- To stabilize the I/DD industry on an on-going basis, INARF requests language in the budget to increase HCBS reimbursement rates comparable to ICF rate inflationary adjustments by the same percentage and on the same schedules as ICF rates.



## INARF Supports

- Dedicated funding to reimburse providers for new-hire and on-going annual training time for Direct Support Professionals
- Increased CIH and FS waiver Case Management reimbursement rates. Case Management is the only service that every single person on a DDRS waiver is required to receive, however, Case Managers are constantly struggling with additional job responsibilities and larger caseloads due to dwindling staff.
- Increased First Steps rates to attract and retain Physical Therapists, Occupational Therapists, Speech Therapists and other vital services for early intervention in order to compete with clinical settings where rates are much higher.
- Increased Vocational Rehabilitation (VR) rates, in conjunction with the State's goal of employing more Hoosiers with disabilities

## Thank You to our PAC Contributors!

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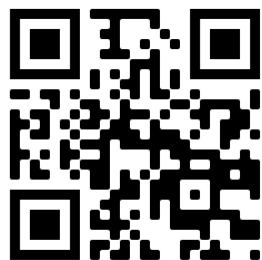
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Katy Stafford-Cunningham

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Kelli Waggoner  
Grant Waggoner  
Melissa Walden  
Allison Wharry  
Barb Young



Your contributions to the INARF PAC are a critical part of INARF's legislative advocacy efforts. They are used to support elected officials who serve as champions of the provider community. Please consider supporting the INARF PAC today.



For more information and to contribute, scan the QR code or visit: [www.INARF.org/INARF-PAC](http://www.INARF.org/INARF-PAC)







Thank you!

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